



PROPAK WEST AFRICA 2026

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DAILY
DAY 3 SEPT. 10, 2026

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DAILY NEWS, REPORT & INSIGHTS AT THE SHOW

THE MILLION-DOLLAR FLOOR: INSIDE WEST AFRICA'S INDUSTRIAL SHIFT



West Africa's manufacturing renaissance isn't coming—it is happening right now, right on the exhibition floor of **PROPAK West Africa 2026, DAY 2** proved exactly why this massive gathering is widely known as the **"million-dollar floor."** As the region's largest industrial manufacturing value-chain show, the event is seamlessly bridging the gap between professional networking and industrial scale. From brief handshakes to massive, heavy machinery orders, real economic transformation is unfolding in real time. Here are the **PROPAK West Africa DAILY** highlights from the million-dollar exhibition floors that are driving the region's industrial future.

The atmosphere inside the Landmark Centre on **DAY 2** of **PROPAK West Africa 2026** was defined by a distinct, mechanical hum—the sound of high-speed processing lines, automated rollers, and the quiet murmurs of multi-million-dollar deals being struck in real time.

This is no longer just an exhibition; it is the engine room of a regional industrial transformation. While typical trade shows are often dismissed as simple card-

exchanging exercises, the ongoing **PROPAK West Africa Summit** has fundamentally shifted the paradigm. Here, the phrase "where connections become business" is a tangible reality.

The Blueprint for Sustainable Automation

The defining narrative of this year's summit is sustainability, driven not by abstract policy goals, but by operational machinery built for the West African context. Delegates did not just look at brochures; they

stepped onto the floor to interact with live, running systems engineered to solve real-world operational challenges.

From high-speed, low-waste processing lines to localized polymer recycling exhibits, the message from the floor was clear: the technology required to power West Africa's industrial renaissance is no longer a distant vision imported from afar. It is actively operating on the ground in Lagos.

Driving Business Forward

What makes DAY 2 a phenomenal milestone for the region is how seamlessly commercial ambition has aligned with

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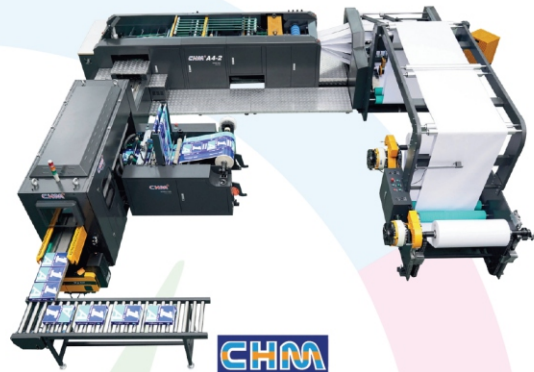
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technological advancement. Business owners and international suppliers are sitting down, analyzing data, and mapping out partnerships that will redefine supply chains across the continent. With doors wide open, the machines running at peak capacity, and the energy at the Landmark Centre scaling to new heights.

By the close of DAY 2, exclusive, high-level executive dialogues and structured

one-on-one meetings on the buzzing exhibition floor had already translated into millions of dollars in direct investments. For thousands of delegates, the draw wasn't just the networking—it was the concrete proof of capability operating right before their eyes. Indeed, the future of West African manufacturing has arrived. Explore our photo gallery from DAY 2 of PROPAK West Africa 2026:



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ADECO PROJECT ENGINEERING BV WEST AFRICA (STAND NO: 1K08)

**DESIGNING FOR THE NIGERIAN FACTORY FLOOR:
HOW ADECO BRIDGES GLOBAL TECH & LOCAL REALITIES**

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Edidiong Ekong-Paul, Technical Sales Engineer at ADECO Project Engineering BV West Africa

How do you optimize an FMCG (Fast Moving Consumer Goods) production line for maximum uptime? **Edidiong Ekong-Paul** (Technical Sales Engineer at **ADECO Project Engineering BV West Africa**, ADECO for short), in an exclusive chat with **PROPAK West Africa DAILY**, breaks down why successful automation requires more than just dropping in new hardware. Discover how they combine HEUFT inspection, Domino laser coding, and deep local support to wipe out waste and maximize ROI (Return on Investment).

Engineering for Nigerian Realities: ADECO's Formula for FMCG Efficiency

The West African Fast-Moving Consumer Goods (FMCG) and beverage sectors are modernising rapidly. However, imported machinery often fails to deliver if it ignores local plant conditions. At **PROPAK West Africa 2026**, automated solutions provider ADECO is showcasing how combining European technology with local operational insight keeps production lines running smoothly.

The Power of Precision and Traceability

To maintain consumer trust, manufacturers must balance high production speeds with strict quality control. ADECO achieves this by pairing **HEUFT** inspection systems with **Domino Printing Sciences'** coding and labelling technologies. Together, they create an automated safety net that checks packaging against precise quality standards while applying clear, traceable data to every product.

"Our biggest local advantage is that we understand the realities of manufacturing in Nigeria," says **Edidiong Ekong-Paul**, Technical Sales Engineer at ADECO. "We don't just introduce equipment into a production environment; we look

at how it will work with the customer's existing production line, operators, maintenance team, and production targets."

Sustainability Through Waste Elimination

For ADECO, sustainability is deeply tied to the factory floor's bottom line. By catching defects instantly, their automated inspection systems prevent substandard products from moving down the distribution chain. This instantly cuts down on raw material, packaging, and energy waste. Efficiency on the line is also about managing transitions. Rather than promising unrealistic, one-size-fits-all changeover metrics, ADECO focuses on a holistic optimization process. They back their technology with continuous technical support and comprehensive, ongoing training for local operators.

Looking to the future, ADECO points to laser coding as the next big shift for West African plants. "Laser coding offers a strong return-on-investment proposition because it can provide permanent, high-quality marking while eliminating ink and solvent consumption," Ekong-Paul explains. "It can support high-speed production and deliver clear, durable codes on products such as cans, bottles, and packaging."



ADECO Team at PROPAK West Africa 2026

GUANGZHOU LEIWEST PAK CO. LTD (STAND NO: 3D05)

GUANGZHOU LEIWEST PAK BRINGS ADVANCED ASEPTIC CARTON FILLING INNOVATION TO WEST AFRICA

LEIWEST PAK
Better Product, Best Service



In this exclusive report, **Guangzhou Leiwest Pak Co. LTD** Regional Manager **Alloys Otieno** outlines how the **LWG series** delivers operational flexibility, sustainability, and localized technical support to the regional market.

As West Africa's packaging and processing industries continue to evolve, manufacturers require solutions that balance high performance with resource efficiency. **Guangzhou Leiwest Pak Co. LTD** is addressing these demands by introducing advanced carton aseptic filling technology designed to enhance product quality, streamline operations, and support long-term regional growth.

Innovation in Aseptic Filling Technology

A core innovation being introduced to regional operations is carton aseptic filling technology. "This technology allows liquid products to be filled and sealed under controlled aseptic conditions," explains **Alloys Otieno**, Regional Manager at Guangzhou Leiwest Pak Co. LTD. "By doing so, we are helping manufacturers maintain product quality and extend shelf life without relying on conventional preservation methods." Guangzhou Leiwest Pak's LWG series incorporates these advanced aseptic systems alongside sophisticated filling technology and automated controls to ensure stable, high-efficiency production. "Some of its flexible models also use servo-driven systems," Otieno notes. "This approach simplifies mechanical maintenance and vastly improves operational flexibility on the factory floor."

The Local Edge: Intuitive HMI and Utility Efficiency

From a local operational perspective, equipment user-friendliness is critical. The LWG series features an efficient Human-Machine Interface (HMI) that serves as an intuitive control hub. "The operator can monitor and control important machine functions through an integrated control system, making the equipment easier to operate and troubleshoot," says Otieno. "This reduces unnecessary manual intervention and supports consistent, highly efficient production."

Advancing Sustainable Packaging

Sustainability remains a primary consideration for

modern manufacturing. This technology utilizes paper-based and composite carton packaging materials, offering a resource-efficient alternative to heavier, traditional packaging formats. "Our objective is to reduce material usage where possible, improve packaging efficiency, and support more environmentally responsible production," Otieno highlights.

Operational Efficiency and Fast Changeovers

Modern production plants must remain agile to handle diverse product portfolios. Operational efficiency is heavily dependent on how quickly a line can adapt to different products, pack sizes, or packaging formats. The LWG series is engineered to tackle downtime head-on. "Our target is to keep changeover time to a maximum of two hours," Otieno states. "This allows the production team to move efficiently from one SKU or format to another without losing valuable output."

Empowering Regional Industry Through Local Support

A critical component of successful technology adoption is moving away from a reliance on foreign infrastructure. Rather than depending entirely on overseas engineers for routine technical issues, Guangzhou Leiwest Pak is heavily investing in building regional technical expertise. "An important part of the project is localising technical support," Otieno emphasizes. "We want to develop local technical capability through operator training, maintenance training, spare-parts planning, and technical knowledge transfer." This strategy ensures that the day-to-day operations remain uninterrupted. "This will allow routine troubleshooting and maintenance to be handled locally, while more complex issues can be escalated to the manufacturer's technical team," Otieno concludes. "Localising support should therefore improve response time, equipment availability, and the long-term sustainability of the operation."



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SPECIAL FEATURE ARTICLE – BEAUMONT NIGERIA (STAND NO: 1F05)

BEYOND THE MACHINE: HOW BEAUMONT NIGERIA IS REDEFINING INDUSTRIAL EFFICIENCY, SUSTAINABILITY, AND LOCAL SUPPORT.



Abhishek Bangers of Beaumont Nigeria

Discover how **Abhishek Bangers** and the **Beaumont Team** are bringing world-class material handling and **Hertz** air-solutions to the Nigerian market—backed by 24/7 local expertise.

Driving Nigerian Industry Forward: Beaumont's Formula for Innovation, Sustainability, and Unmatched Local Support

As West Africa's manufacturing and packaging sectors converge at **PROPAK West Africa 2026**, the demand for operational efficiency, cost reduction, and sustainable technology has never been higher. Leading the charge in meeting these evolving demands is Beaumont Nigeria, a company shifting the paradigm from merely selling machinery to delivering comprehensive, lifecycle industrial solutions. Under the leadership of **Abhishek Bangers**, **Beaumont Nigeria** is pioneering advancements across material handling and air-solutions, ensuring Nigerian enterprises stay competitive in a demanding global market.

Innovation That Powers Productivity

In an era where operational costs can make or break a business, Beaumont is continuously introducing innovative industrial solutions designed to improve productivity, reduce operating costs, and meet the changing needs of its customers. In the material handling sector, the company is making waves by introducing lithium-ion battery-powered forklifts. These units provide a modern alternative to conventional power systems, offering benefits such as highly efficient operation, significantly reduced maintenance requirements, and excellent suitability for demanding warehouse and industrial applications.

Beaumont's innovation extends heavily into air solutions through a high-profile partnership with Hertz Kompressoren. Together, they offer advanced-generation air compressors and state-of-the-art nitrogen-generation technology. "Hertz's HNG nitrogen generators, for example, use PSA technology and can produce nitrogen at purity levels of up to 99.999%," explains Abhishek Bangers. "By incorporating automated controls and energy-efficient operation, we



give customers a more reliable and cost-effective alternative to traditional nitrogen supply methods."

The Power of a 'Local Edge'

While international technology forms the backbone of Beaumont's portfolio, its true differentiator is a deep-rooted local presence. Beaumont not only supplies equipment; the company provides full installation, design consultation, project management, spare parts, and after-sales technical services directly in Nigeria. This robust infrastructure creates a distinct local advantage by combining internationally sourced industrial technology with local technical knowledge and support. For the Nigerian market, where uninterrupted production and dependable equipment are extremely important, having locally available technical support and genuine spare parts helps reduce downtime and gives customers greater confidence in their investment. "Our major local advantage is that we combine internationally sourced industrial technology with local technical knowledge and support," says Bangers. "This allows customers to have a reliable local partner throughout the lifecycle of their equipment."



A Commitment to Sustainability and Efficiency

Modern industries are under immense pressure to go green while keeping output high. Beaumont's current lineup directly addresses this, supporting customers in improving energy efficiency and reducing unnecessary resource consumption. Hertz develops compressed-air solutions specifically with energy efficiency in mind, with some of its technologies designed to deliver significant energy savings. Similarly, the lithium-ion forklift technology supports cleaner material-handling operations by reducing dependence on conventional fuel-powered equipment in suitable applications. Furthermore, on-site nitrogen-generation solutions allow industries to generate nitrogen on-site rather than depending entirely on externally supplied nitrogen, potentially reducing logistical requirements and improving supply reliability. To ensure every factory hits its peak performance, Beaumont provides highly tailored equipment. Hertz offers several compressor technologies, including rotary screw, oil-free, piston, centrifugal, and other compressed-air solutions, allowing equipment to be selected according to the customer's specific application and production requirements. Coupled with newer-generation nitrogen generators featuring automated operation, touch-screen PLC control, efficient nitrogen production, and low maintenance requirements, customers are fully equipped to maintain consistent production while tightly controlling energy and maintenance costs.

The Ultimate Value Proposition

Ultimately, Beaumont Nigeria is proving at PROPAK West Africa that true industrial value is an ongoing relationship, not a one-time transaction. "Our value proposition is therefore not simply selling a machine," Bangers concludes. "We provide a complete industrial solution—from equipment selection and supply to installation, technical support, spare parts, and after-sales service. This combination of proven international technology, local expertise, and ongoing customer support makes our solutions reliable, practical, and uniquely suitable for the Nigerian industrial market."



Beaumont Nigeria Team at PROPAK West Africa 2026



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THE FUTURE IS APPLICATION-SPECIFIC ENGINEERING 

**Randomsoft LTD Technical Director,
Mr. Olakunle Ogunjobi**

Randomsoft Limited—the **tesa®** Authorised Dealer in Nigeria—is live at **PROPAK West Africa 2026!** Partnering directly with **tesa®**, they are showcasing next-generation adhesive tape technologies and advanced flexographic printing solutions designed to help manufacturers and converters maximize efficiency, quality, and long-term value. **PROPAK West Africa DAILY** caught up with Randomsoft's Technical Director, **Mr. Olakunle Ogunjobi**, at **Stand 3A05** to discover how sector players can leverage their expertise to elevate packaging profitability, now and in the future.

WHAT IS THE SINGLE MOST GROUNDBREAKING TECHNOLOGY OR MATERIAL YOU ARE DEBUTING AT PROPAK WEST AFRICA 2026?

For us, the key innovation we are bringing to PROPAK West Africa is not simply a machine; it is the **integration of high-performance process technology into the complete flexographic production workflow**. A major focus at our stand is **tesa® Softprint**, tesa's advanced range of flexographic plate-mounting tapes. The technology addresses a critical but sometimes underestimated part of flexographic printing: the interface between the printing plate, mounting tape, sleeve or cylinder, and the press. The right plate-mounting solution can influence print quality, registration stability, plate handling, press performance, and waste. tesa's Softprint range offers different foam characteristics and adhesive technologies so that the tape can be matched to the application rather than treating every printing job in the same way.

HOW DOES YOUR TECHNOLOGY SOLVE THE UNIQUE OPERATIONAL CHALLENGES FACED BY WEST AFRICAN PRINTERS AND PACKAGERS?

The biggest advantage is **local technical understanding combined with international technology**. West African Printers operate in an environment where humidity, temperature, power reliability, substrate variation, imported consumables, and maintenance response times can all affect production. Our approach at Randomsoft is therefore not simply to sell a product and leave the customer to figure it out. We look at the production process, identify the technical problem, and recommend the appropriate technology and operating procedure. For example, tesa's Softprint product matrix includes solutions designed for different bonding requirements, including products offering very good resistance to plate edge lifting under warm and high-humidity conditions.

IN ONE SENTENCE, HOW DOES YOUR PRODUCT HELP BRANDS REDUCE WASTE?

Our objective is to help Printers reduce production waste by improving process stability, reducing setup losses, extending usable production runs, and getting the right result right the first time. Sustainability in printing should not only be measured by the material used; it should also be measured by how much material, ink, energy, and production time are lost through avoidable errors.

WHAT IS THE AVERAGE CHANGEOVER/MAKEREADY TIME FOR THIS EQUIPMENT WHEN SWITCHING JOBS?

This depends heavily on the press, job complexity, plate configuration, and operator workflow, so we would not quote one universal figure. However, one of the objectives of a properly selected plate-mounting tape is to make plate mounting more predictable, faster, and repeatable. **tesa's Softprint** portfolio includes products designed for reliable mounting, repositioning, and easier demounting, while maintaining consistent foam recovery during production. Our message to Printers is simple: **makeready should be treated as a measurable production cost, not simply as preparation time**.

WHAT CONCRETE STEP HAS YOUR COMPANY TAKEN THIS YEAR TO ENSURE ZERO DOWNTIME AND FASTER SPARE PARTS DELIVERY



© tesa premium tapes

FOR NIGERIAN BUYERS?

Randomsoft has continued to strengthen its position as a **local technical partner rather than simply an equipment and consumables supplier**.

Our model combines:

- Local technical support in Nigeria
- Technical engineers with printing-industry experience
- Preventive maintenance and troubleshooting
- Equipment installation and commissioning
- Operator and technical training
- Technical consultation before customers purchase equipment or consumables
- Local commercial coordination with international OEM and technology partners
- Better planning of critical consumables and spare parts

With tesa specifically, our role as an **Authorised Dealer in Nigeria** gives customers a recognised local channel for accessing genuine tesa products and technical guidance. The objective is straightforward: **reduce the distance between the customer and the technology manufacturer**.

WHAT MAJOR TREND DO YOU PREDICT WILL DOMINATE THE WEST AFRICAN PRINT AND PACKAGING LANDSCAPE OVER THE NEXT THREE YEARS?

I believe the dominant trend will be **productivity through automation and process optimisation**. The industry is moving away from simply asking, "How much does this machine cost?" and increasingly asking, "How much does this machine cost me to produce each sellable unit?" We will see more investment in automation, digital workflow, colour management, inspection, waste reduction, predictive maintenance, higher-performance consumables and technologies that reduce make-ready time. At the same time, sustainability pressures will continue to push printers and converters towards thinner substrates, improved material utilisation, recyclable structures and more efficient production processes.

WHAT SPECIFIC POTENTIAL DID YOU RECOGNIZE IN THE WEST AFRICAN MARKET THAT MADE EXHIBITING AT PROPAK WEST AFRICA 2026 A PRIORITY?

West Africa has one of the most interesting long-term opportunities for printing and packaging in Africa. The region has a growing consumer market, increasing demand for packaged food and consumer products, pharmaceutical packaging, labels, flexible packaging, and branded products. But there is another important opportunity: **the industry is increasingly willing to invest in technology that improves profitability**. That is where Randomsoft sees its role. We want to help move the conversation from simply purchasing printing equipment to **building efficient, sustainable, and technically competent production operations**. PROPAK gives us an opportunity to have those conversations directly with printers, converters, brand owners, and other stakeholders across the value chain.

INVESTING IN TECHNOLOGY IS ONLY HALF THE BATTLE. HOW IS YOUR COMPANY STRUCTURING ITS LOCAL TECHNICAL SUPPORT AND SUPPLY CHAIN?

This is fundamental to our business strategy. Randomsoft was established around a simple principle: **technology is only valuable when the customer can keep it running and obtain the support required to use it effectively**. We therefore combine equipment supply with technical support, installation, maintenance, troubleshooting, training, and consumables. Our international partnerships give us access to global expertise, while our Nigerian presence gives customers a local point of contact. Our partnership with tesa is particularly important because plate-mounting and process tapes may look like small consumables, but they can have a significant effect on flexographic print quality and productivity. tesa itself emphasises reliable global supply and technical support as part of its flexographic plate-mounting proposition.

DO YOU HAVE LOCAL ENGINEERS BASED IN NIGERIA OR WEST AFRICA?

Yes. **Randomsoft Limited operates from Nigeria and maintains local technical capability to support printing and packaging customers**. Our technical model covers equipment installation, commissioning, preventive maintenance, troubleshooting, technical consultation, and operator support. Our objective is to ensure that customers do not have to wait for an international technician for every technical issue that can be diagnosed and resolved locally.

HOW FAST CAN YOU DELIVER REPLACEMENT CONSUMABLES OR CRITICAL COMPONENTS?

Lead time depends on the particular product, availability, and whether it is held locally or needs to be imported. For frequently used consumables such as flexographic tapes, our objective is to improve availability through **local stock planning and demand forecasting**. This is particularly important for tesa products because a converter should not have to stop or compromise production simply because the correct plate-mounting tape is unavailable.

DO YOU PROVIDE OPERATOR TRAINING AND INSTALLATION SUPPORT?

Yes. Training and technical knowledge transfer are important parts of our customer proposition. For equipment projects, support can include installation, commissioning, operator training, technical training, and preventive-maintenance guidance. For consumable technologies such as tesa Softprint, the emphasis is on helping the customer select the correct product for the plate, sleeve/cylinder, print process, and production requirements. tesa's own product-selection approach recognises that the appropriate plate-mounting tape depends on the specific process parameters and application.

HOW DOES YOUR MATERIAL OR TECHNOLOGY REDUCE WASTE OR CARBON FOOTPRINT?

We believe sustainability must be approached from the entire production process. A Printer can reduce environmental impact by reducing:

- Makeready waste
- Substrate waste
- Rejected prints

- Production downtime
 - Unnecessary plate replacement
 - Inefficient production runs
 - Material consumption caused by process instability
- High-quality plate-mounting technology contributes to this objective by helping maintain consistent printing performance over production runs. For example, tesa describes Softprint foam tapes as having long-lasting recovery characteristics and low thickness tolerances, supporting print quality and process efficiency.

CAN THE TECHNOLOGY SUPPORT MODERN SUSTAINABLE PRINTING REQUIREMENTS?

Yes, but sustainability should always be evaluated against the complete application. As converters move towards thinner films, new substrates, recycled materials and more demanding packaging structures, the plate-mounting system has to be selected according to the actual combination of plate, sleeve/cylinder, substrate, ink and press conditions. This is why we do not recommend a "one tape fits all" approach.

WHAT IS THE ACTUAL OUTPUT CAPACITY OF THIS MACHINE PER HOUR UNDER NORMAL WORKING CONDITIONS?

Randomsoft is not positioning itself at PROPAK West Africa simply as a machine manufacturer. Our focus is on **complete production solutions** – equipment, workflow, consumables, technical support and process optimisation. For any machine we supply or represent, we would provide the manufacturer's validated production specifications and, more importantly, help the customer understand the difference between theoretical maximum speed and sustainable production output. In real production, uptime, make-ready, substrate handling, operator capability, waste, and maintenance all affect actual productivity.

WHAT IS RANDOMSOFT'S BIGGEST MESSAGE COMING OUT OF PROPAK WEST AFRICA 2026?

The biggest message is that **West African Printers should stop looking at technology as an expense and start looking at it as a productivity investment**.

A modern printing operation must consider the complete cost of production – equipment, consumables, waste, downtime, labour, energy, maintenance and technical competence.

At Randomsoft, our ambition is to bridge the gap between **global technology and local execution**.

Our partnership with tesa is a good example. A relatively small component such as a plate-mounting tape can have a significant effect on print quality, waste, productivity and profitability. The right technology, correctly selected and correctly applied, can make a measurable difference. That is the type of value Randomsoft wants to bring to the Nigerian and wider West African printing and packaging industry.

THANK YOU FOR YOUR TIME

Thank you too for speaking with us.



Meet the tesa® at Stand 3A05



ADVANCING FLEXOGRAPHIC EXCELLENCE ACROSS AFRICA

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THANK YOU FOR YOUR TRUST!



Months of hard work and preparation came to life this week. With **DAY 1** and **DAY 2** officially in the books, **Montgomery Group Africa** invited exhibitors, partners, and friends to an exclusive **"Sip & Unwind" Evening**.

The rule for the night? No pitches and no presentations. Just great drinks, delicious bites, smooth music, and real conversations.

To the organiser: 'Managing an event of this magnitude—as West Africa's premier packaging, plastics, food processing, and printing exhibition—takes immense effort. This cocktail function was our way of easing the stress, cooling down, and saying a massive thank you to our exhibitors for their unwavering confidence in us.'

While reflecting on a successful week, the evening also looked to the future. Conversations quickly turned to **PROPAK West Africa 2027**, with exhibitors already mapping out strategies for next year's show, locked in for **7-9 September 2027**.

The **PROPAK West Africa DAILY Team** was there to catch all the smiles, networking, and relaxed vibes. Check out the highlights below!



Continued on page 13







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AYO PRINTTECH SOLUTIONS DELIVERS WORLD-CLASS PRINTING, BINDING, AND PACKAGING ENGINEERING TO WEST AFRICA



© AYO Printtech Solutions LTD Regional Sales Manager, Mr. Ayush Rai

"We bridge the gap between heavy-duty industrial productivity and regional precision manufacturing," says **Ayush Rai**, Regional Sales Manager of **AYO Printtech Solutions LTD.**, showcasing the company's extensive machinery portfolio at **PROPAK West Africa 2026**. In an exclusive interview with the **PROPAK West Africa Crew** at the ongoing West Africa's largest packaging, processing, printing, and plastics exhibition, discover more of what his company offers the entire region:

As West Africa's printing, publishing, and packaging sectors experience rapid technological modernization, the demand for high-efficiency, climate-resilient machinery has never been greater. Leading the charge at this year's exhibition is **AYO Printtech Solutions LTD.**, the authorized regional dealer for global engineering giants including **Manugraph**, **Bindwel**, **TruTech**, **Condot**, and **ETERNA** (a **Bobst Group** company).

According to **Ayush Rai**, Regional Sales Manager for AYO Printtech

Solutions LTD., the company is heavily focused on offering complete, localized production lines. "Our technical team provides full sales, installation, and after-sales support," Rai notes. "We also supply a wide range of other binding, printing, and packaging machinery—meaning clients can ask us to spec a complete line tailored directly to their specific factory floor plan."

Built for Extreme Conditions, Engineered for Precision

A standout advantage of the AYO Printtech portfolio is its engineering focus on regional operational realities. "Our machines are eco-friendly, and there is no effect of humidity on our machines," states Rai. "They are designed specifically for extreme weather conditions. Because our machines are finely tuned for paper and printing, operators experience fewer smudging issues, very little wastage, and exceptionally high printing accuracy."

For commercial book production and high-security printing, AYO Printtech offers Manugraph machines optimized for short, medium, and long runs. "Manugraph systems feature variable data numbering, barcoding, and QR coding," Rai explains. "This makes them highly reliable for high-stakes projects like ballot papers, examination answer sheets, and various security printing needs."

High-Speed Publishing and Bookbinding Lines

To address the intense volume demands of the educational publishing sector, AYO Printtech showcases highly integrated solutions from India and

Europe:

- **Cityline Express & Ecoline:** "The Cityline Express is a high-speed web press with an integrated bookline folder and higher register accuracy, built for demanding book and commercial print runs," says Rai. For newspaper applications, the Ecoline four-page offset press delivers a maximum output of 25,000 copies per hour across up to six webs using a robust, PLC-driven shafted drive.
- **Freedom SK & Freedom Bindline:** For seamless finishing, the Freedom SK is a 12-clamp perfect binding line that gathers, binds, and trims inline at up to 5,000 books per hour for a complete finishing solution. This matches perfectly with the Freedom Bindline, which can handle variable spine thicknesses from 3 to 50 mm using high-performance Trimit 30C inline trimmers.
- **BW@2500 EPIC:** A 6-clamp perfect binder processing 2,500 cycles per hour, equipped with built-in intelligent MIS production data tracking and a massive 8 kg glue pot.
- **Turbo SBM 104:** "We are proud to be associated with our partner, TruTech, for exercise notebook-making machines from India," Rai shares. This high-speed automatic school book machine offers a total reel-to-book solution (ruling, flexo printing, folding, and binding) running at web speeds up to 500 meters per minute.

Advanced Packaging and Security Coding

For the packaging sector, AYO Printtech provides tier-one technology designed for mono-carton production, pharmaceuticals, and cosmetics. "Regarding packaging solutions, we have ETERNA—a Bobst Group company that specializes in carton production—for mono cartons," Rai notes. "We offer advanced die cutters and folder gluers suitable for all industries like Pharma, Cosmetics, and more. Our Bindwell solutions also give highly accurate and top-class binding so that students and consumers can use books and packaging without any structural issues."

Featured hardware in this category includes:

- **ETERNA ECUT1060 E:** An automatic die-cutter and stripper running at mechanical speeds up to 7,500 sheets per hour with a massive 300-ton cutting pressure.
- **EFOLD Elite Series:** An automatic folder-gluer series (650 / 900 / 1100) handling straight-line, crash-lock, and 4/6 corner boxes at belt speeds up to 320 meters per minute.
- **CSPL34CE Variable Data System:** A Piezo inkjet system delivering up to 1200 DPI resolution at speeds up to 350 meters per minute for barcodes, QR codes, and security serialization.

Full Lifecycle Support in Nigeria

Beyond machinery supply, **AYO Printtech Solutions** ensures that West African businesses never face downtime alone. From their operational hub in Lagos, they manage the entire lifecycle of the equipment from floor planning to spare parts. To discuss your machinery requirements or to request a customized production line blueprint, visit the **AYO Printtech Solutions Team** at their Ilupeju office, contact them via phone at **+234 904 524 7780 / +234 912 696 1997**, or email **ayoprinttechsolution@outlook.com**



© Ayush Rai with his OEMs and Technical Partners at PROPak West Africa 2026



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- Web width 700 / 915 mm
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- Tower-type modules; up to 6 webs
- F122 jaw folder; PLC, shafted drive



BINDWEL · BINDING LINE

Freedom Bindline

GATHER · BIND · INLINE TRIM

- Signa gatherer + binder + inline trimmer
- 4–20 stations; 12 calibrated clamps
- Up to 5,000 books/hr inline
- Spine 140–380 mm; width 110–300 mm
- Spine thickness 3–50 mm; 40–250 GSM
- Trimit 30C or 50C inline trimmer



BINDWEL · PERFECT BINDER

BW@2500 EPIC

6-CLAMP PERFECT BINDER

- 2,500 cycles/hour; 6 oval-path clamps
- Built-in intelligent MIS production data
- 3-roller spine gluing + driven side glue
- Spine 3–50 mm; books to 440×230 mm
- Cover to 440×510 mm; 8 kg glue pot
- 415 V, 3-phase; adjustable creasing



BINDWEL · TRIMMER

Trimit > 30C

3-KNIFE TRIMMER

- Max book 420×300 mm; min 140×105 mm
- Max pile height 100 mm; 30 cycles/min
- Advanced PLC with 10" wide HMI
- Cam-driven spring-loaded clamping
- Fully enclosed delivery conveyor
- 6.05 kW; 12 CFM air at 8 bar



TRUTECH · SCHOOL BOOKS

Turbo SBM 104

HIGH-SPEED AUTOMATIC SCHOOL BOOK MACHINE

- Web speed up to 500 m/min; 60 cyc/min
- Reel-to-book: ruling, flexo print, fold, bind
- Reel width 410–1040 mm; dia 1400 mm
- 2-colour front/back printing; 5-up
- 6–55 sheets (24–220 pages)
- Paper 45–75 GSM; 8 mm stitching



CONDOT · CODING & MARKING

CSPL 34 CE

PIEZO INKJET · VARIABLE DATA

- Drop-on-demand piezo; up to 1200 DPI
- Print speed up to 350 m/min
- 34 mm print height; up to 64 heads
- UV / solvent / aqueous; drop 3–10 pl
- Barcodes, QR, data matrix, serial & security
- CE certified; 21 CFR Part 11 compliant



ETERNA · DIE-CUTTER

ECUT 1060 E

AUTOMATIC DIE-CUTTER + STRIPPING

- Max sheet 1060×760 mm; min 400×370 mm
- Mechanical speed up to 7,500 s/h
- Max cutting pressure 300 ton
- Non-stop feeder + delivery; pile 1400 mm
- Board 80–2000 gsm; corrugated < 4 mm
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ETERNA · FOLDER GLUER

EFOLD Elite Series

AUTOMATIC FOLDER GLUER · 650 / 900 / 1100

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THE GREEN BLUEPRINT: HOW PROPAK WEST AFRICA DAY 2 CHARTED THE COURSE FOR WEST AFRICA'S INDUSTRIAL CIRCULARITY



While **DAY 1** of **PROPAK West Africa 2026** highlighted scale, technology, and regional food import gaps, **DAY 2** pivoted to sustainability and industrial survival. At the **KPMG Sustainability Breakfast Meeting**, experts translated these high-level industry numbers into actionable insights for day-to-day operations. **PROPAK West Africa DAILY** reports:

The morning commenced at the vibrant Landmark Centre in Lagos with the exclusive, invite-only **KPMG Sustainability Breakfast Meeting**. Opening the high-level discussion, **Mark Anderson**—Portfolio Director at **Montgomery Group Africa** and organiser of **PROPAK West Africa**—delivered a pivotal keynote address that set the strategic agenda for the day.

Bringing together an elite cohort of senior manufacturing executives, Environmental, Social, and Governance (ESG) professionals, policymakers, and financial investors, the summit targeted a critical regional dilemma: How can West African industries transform sustainability from a costly corporate regulatory burden into a highly bankable engine for industrial growth?

Circularity as a Margin Lifeline
Under the overarching theme, “**Unlocking Industrial Value through Circularity and Resource Optimisation**,” the morning panel session pierced through traditional ESG rhetoric. With manufacturing margins tightly squeezed by energy deficits and fluctuating raw material costs across the subcontinent, KPMG Nigeria experts and panelists framed the circular economy not merely as an environmental choice, but as an immediate financial lifeline.

Key discussions centered around actionable methodologies to optimize resources, reduce shop-floor waste, and scale up reliable,

alternative energy architectures. Executives shared live case studies proving that localized recycling loops and smart materials reduce reliance on volatile import supply chains—safeguarding manufacturing ecosystems against foreign exchange volatility.

Making Eco-Investments Bankable
A core highlight of the summit was unlocking the gridlock around sustainable financing. While many West African Fast-Moving Consumer Goods (FMCGs) and packaging providers express ambition for green technologies, securing scalable capital remains a hurdle. The KPMG summit bridged this gap by detailing how local operations can restructure their infrastructure projects to make circular manufacturing investments both scalable and highly attractive to international green funds and local financiers. The message was clear: **West Africa's manufacturing future belongs to those who view waste as an unmonetized asset.**

The KPMG Sustainability Breakfast Meeting brought together technical insights and industry exposure to safeguard the future of West Africa's packaging and printing infrastructure. **PROPAK West Africa DAILY** captured the highlights of this inspiring session. Explore the key moments in our news gallery below:





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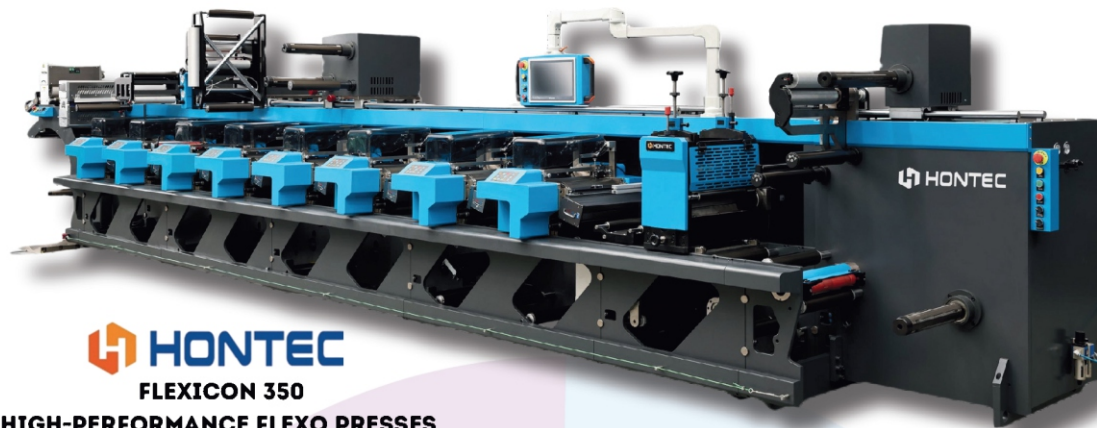
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