



PROPAK WEST AFRICA 2023

PACKAGING ■ PROCESSING ■ PRINTING ■ PLASTICS

DAILY
DAY 3 SEP. 14, 2023

CO-LOCATED WITH -

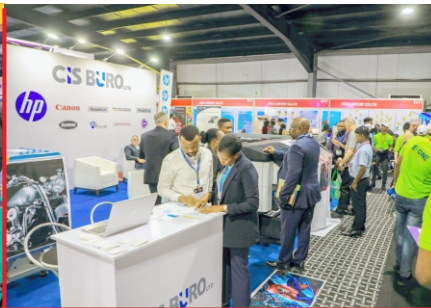
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DAILY NEWS, REPORT & INSIGHTS AT THE SHOW

DEALS WORTH MILLIONS OF NAIRA SEALED ON DAY 2 OF PROPAK WEST AFRICA 2023 ...RETURNS TO LANDMARK CENTRE LAGOS NEXT YEAR FROM 10 TO 12 SEPTEMBER.



As the curtain falls on DAY 2 of the current decennial edition of **PROPAK West Africa**, investigations by **PROPAK West Africa DAILY Team** reveal that millions of Naira worth of deals have been sealed in just two days of the international exhibition and conference dedicated to packaging, processing, printing and plastics industries.

Hence DAY 2 ending on a high note confirms the show as West Africa's number one platform for not only uniting the entire manufacturing value-chain but also inspiring sustainable growth and development

across the region. Consequently, analyses of several exhibitors stands show both real and anticipated sales culminating into several millions of Naira. Not only that, this 10th anniversary edition also generated a significant number of quality leads over the last two days.

Though exhibitors are still calculating the combined worth of transactions as large number of business deals are still ongoing, it's with delight to hear that exhibitors have signed a significant number of

business deals right from DAY 1 of the show. This is possible with the number of latest technologies and exciting new machineries on live demonstrations across the entire three exhibition floors.

And just as **PROPAK West Africa** will return to Landmark Centre Lagos from **10 to 12 September 2024**, **PROPAK West Africa DAILY Team** captures news in images on DAY 2 across the show floors:

Continued on page 3

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Team Brilliant at Propak West Africa 2023 Lagos, Nigeria



Continued on page 14

“OUR SERVICE SUPPORT WITH READILY AVAILABLE SPARE PART IS BASED IN LAGOS NIGERIA TO ATTEND TO OUR CUSTOMERS' NEEDS ANYTIME, ANYDAY”

In the ever-busy **Stand No. 2C07** occupied by **AFRA TECHNICAL CONCEPTS LTD**, **PROPAK West Africa 2023 DAILY Team** caught up with AFRA International Manager - **Mr. Mohammed Riyaz** on AFRA's commitment to the Nigerian market. Find out in excerpt below:



WHICH PRODUCTS OR SERVICES ARE YOU OFFERING TO THE MARKET AND WHY ARE THEY DIFFERENT FROM COMPETITION?

AFRA is the pioneer in providing sustainable, packaging solutions throughout its markets. We're a 25 years young company and we supply affordable, reliable, functional print finishing, large format and packaging equipment solutions that always guarantee high Return on Investment (ROI) to investors in the print and allied industries. So, check us out if you need die cutters, folder gluers, paper bag making machines, book binding, and flexo label machines among others.

ARE THERE SPECIALS, PROMOS OR DISCOUNTS THAT YOU'RE OFFERING TO YOUR CLIENTS AT THIS PROPAK WEST AFRICA 2023?

Though we have solutions for Digital Print Finishing, Offset



Print Finishing, Packaging Finishing, and Flexo Label - Packaging; at PROPAK West Africa 2023, we are introducing our new additions like Champion ROBOFORM XL Flatbed Die Cutter, Champion DIGIMATRIX Digital Label Die cutting Machine and Mimaki wide-format commercial and industrial inkjet printers. All these fantastic machines come with special offers to would-be buyers.

DO YOU HAVE REPS IN WEST AFRICA ESPECIALLY HERE IN NIGERIA TO ATTEND TO YOUR CUSTOMERS AFTER THE SHOW AND WHERE ARE THEY BASED?

As you know, since 2010, we have our full operational office based in Lagos Nigeria with support staff and 24/7 backup from HQ. Visit us at **AFRA Technical Concepts LTD** at no **23B, Emmanuel Plaza, Fatai Atere Way, Matori - Mushin** in Lagos. Our telephone line is **+234 813 357 1848** Email: **nigeria@afraprintequip.com** or visit our website -



www.afraprintequip.com for more information.

WHAT ASSURANCE ARE YOU GIVING YOUR CUSTOMERS THIS 2023 AND BEYOND TO GUARANTEE YOUR COMMITMENT TO THEIR NEEDS ANYTIME, ANYDAY?

Sure; our service support team with readily available spare part is based in Lagos Nigeria to attend to our customers' needs anytime, anyday.

THANK YOU FOR YOUR TIME.

“WE PROVIDE FULL PRINTING SOLUTIONS”

Incorporated in 2005, Skysat Technologies LTD has established itself as a leading provider of digital printing & document management solutions in Nigeria & Ghana. In this SPECIAL FEATURE INTERVIEW with Skysat's Sales & Marketing Manager - **Mr. Vikash Dadhich** at the ongoing **PROPAK West Africa 2023, PROPAK West Africa DAILY** reveals the company's mission for the market:



TELL US ABOUT YOUR COMPANY?

Skysat Technologies is the leading supplier of digital printing machines. Since 2011, we are Elite Partners of Konica Minolta Europe.

WHICH PRODUCTS OR SERVICES ARE YOU OFFERING TO THE MARKET AND WHY ARE THEY DIFFERENT FROM COMPETITION?

We provide full printing solutions from small office, home office, to large corporations, printing presses, and

government parastatals etc. We also have solutions for the packaging industry.

ARE THERE SPECIALS, PROMOS OR DISCOUNTS THAT YOU'RE OFFERING TO YOUR CLIENTS AT THIS PROPAK WEST AFRICA 2023?

Of course, we have special promos at PROPAK West Africa 2023. Come to our stand 2C05.

DO YOU HAVE REPS IN WEST AFRICA ESPECIALLY HERE IN NIGERIA TO ATTEND TO YOUR CUSTOMERS AFTER THE SHOW AND WHERE ARE THEY BASED?

We are fully present in Nigeria and Ghana.

WHAT ASSURANCE ARE YOU GIVING YOUR CUSTOMERS THIS 2023 AND BEYOND TO GUARANTEE YOUR COMMITMENT TO THEIR NEEDS ANYTIME, ANYDAY?

We are optimistic that this time; it will be better for the industry. That's why we're reminding our

customers that we still provide topnotch products with best industry support.

FINALLY, WHAT ARE YOUR EXPECTATIONS FROM PROPAK WEST AFRICA 2023?

We want to create awareness about our industrial printing solutions which are best suited for the Nigerian market.

THANK YOU FOR YOUR TIME.



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"WE HAVE BEEN COMMITTED TO OUR NIGERIAN CUSTOMERS FOR THE LAST 35 YEARS AND WE WILL CONTINUE FOR THE FUTURE"

Vista International LTD is one of the reputable business groups in Nigeria which started out as a trading company in 1992 and evolved into one of the largest manufacturers and distributors of paper, stationery, printing consumables, and agrochemical products in West Africa. In this SPECIAL FEATURE INTERVIEW, **PROPAK West Africa 2023 DAILY Team** caught up with Vista's Chief Operations Officer - **Mr. Prasad Sane** who reaffirms in excerpt below the company's commitment to the Nigerian market:



TELL US ABOUT YOUR COMPANY?

Vista International LTD is a 35 years old group and we're into paper trading, paper converting, pharmaceuticals and Agric trading business.

WHICH PRODUCTS OR SERVICES ARE YOU OFFERING TO THE MARKET AND WHY ARE THEY DIFFERENT FROM COMPETITION?

Paper products, mono cartons, text books, agrochemicals, pens, pharma tablets and liquids.

DO YOU HAVE REPS IN WEST AFRICA TO ATTEND TO YOUR CUSTOMERS AFTER THE SHOW AND WHERE ARE THEY BASED?

The entire team is based here in Lagos, Nigeria.

WHAT ASSURANCE ARE YOU GIVING YOUR CUSTOMERS THIS 2023 AND BEYOND TO GUARANTEE YOUR COMMITMENT TO THEIR NEEDS ANYTIME, ANYDAY?

We have been committed to our Nigerian customers for the last 35 years and we will continue for the future. We have manufacturing base, warehouses and branches across Nigeria.

FINALLY, WHAT ARE YOUR EXPECTATIONS FROM PROPAK WEST AFRICA 2023?

Get new customers, promote our product range and elevate our brand name.

THANK YOU FOR YOUR TIME.



SPECIAL FEATURE INTERVIEW - CIS BURO LTD (STAND NO: 2F01)

"THE ASSURANCE TO OUR CUSTOMERS WILL ALWAYS REMAIN OUR 100% COMMITMENT TO QUALITY SERVICE DELIVERY"

PROPAK West Africa DAILY caught up with **Mrs. Chinedu Olatunji**, Sales Manager - **CIS BURO LTD** - HP Exclusive Partner for the outdoor large format printers for Nigeria and the other West markets reasserts the company's pledge in excerpt below:



TELL US ABOUT YOUR COMPANY?

CIS BURO LTD is a leading supplier of digital printing solutions/ accessories, finishing solutions and sign making solutions.

ARE THERE SPECIALS, PROMOS OR DISCOUNTS THAT YOU'RE OFFERING TO YOUR CLIENTS AT THIS PROPAK WEST AFRICA 2023?

As always, we have selected machines which has been discounted on just for this PROPAK West Africa

exhibition, and will run through to Thursday.

DO YOU HAVE REPS IN WEST AFRICA ESPECIALLY HERE IN NIGERIA TO ATTEND TO YOUR CUSTOMERS AFTER THE SHOW AND WHERE ARE THEY BASED?

CIS BURO is fully located at 13, Palace Road, Oniru Estate, Plot 16B, Victoria Island Extension. This simply means that we are available locally to take your business orders as regards our services.

WHAT ASSURANCE ARE YOU GIVING YOUR CUSTOMERS THIS 2023 AND BEYOND TO GUARANTEE YOUR COMMITMENT TO THEIR NEEDS ANYTIME, ANYDAY?

The assurance to our customers will



always remain our 100% commitment to quality service delivery, timely and affordable products. Once more, we also reassure them of availability of spares and support for all our machines.

FINALLY, WHAT ARE YOUR EXPECTATIONS FROM WEST AFRICA GHANA 2023?

Gather more leads that possibly could mean more business offer us as a company.

THANK YOU FOR YOUR TIME.



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AN EXPRESSION OF GRATITUDE TO ALL EXHIBITORS FOR HAVING CONFIDENCE IN PROPAK WEST AFRICA

Without doubt, this 10th Anniversary Edition of West Africa's number one platform for uniting manufacturing industry professionals has been quite engaging from DAY 1 as leading local and international players continuously troop into the show floors keeping exhibitors on their feet all day long thereby leaving them exhausted. After a very busy DAY 2, **PROPAK West Africa** organiser - **Afroset Montgomery** hosted exhibitors to a Thank You

Cocktail Function at Landmark Beach that overlooks the Atlantic Ocean. With cool breeze, tasty chops, and shilling cocktail drinks along with live musical band, the Cocktail Function was not only meant to keep them enthusiastic and their morale high for the last DAY 3, it was also an avenue to specially express gratitude to all exhibitors for having confidence in **PROPAK West Africa** that has been purposefully uniting the region's



packaging, processing, printing and plastics sectors for a decade.

Characteristically, **PROPAK West Africa DAILY Team** was there to capture memorable images:



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WHY ARE YOU AT PROPAK WEST AFRICA THIS YEAR AND WHAT KIND OF INVESTMENT ARE YOU LOOKING OUT FOR, FOR YOUR BUSINESS?

As the door of the prestigious Landmark Centre, Lagos opens to a three-day of live demonstration of innovative solutions in packaging, processing, printing and plastics value-chain, **PROPAK West Africa DAILY Crew** sought the opinions of visitors to why they are attending this decennial edition of **PROPAK West Africa** and what kind of investment they are looking at for their businesses. Their diverse answers to the above-subject matter question is in excerpt below:



I'm at PROPAK West Africa 2023 to explore more opportunities for my business and get new machines for (my) business expansion plans.
Name: **Mrs. Aliyu Hajarat Sadiq**
Business Name: **Askarin Concepts**



To explore on what kind of investment we can access.
Name: **Mr. Seyi Sogbanmu**
Business Name: **Detail Graphix LTD**



I am at PROPAK West Africa 2023 to network; and see what the future holds for the printing and packaging industries.
Name: **Mr. Shola Adekanbi**
Business Name: **1st Point Digisep**



I came here to look at investment opportunities in packaging and flexo machines.
Name: **Engr. Lekan Ajani**
Business Name: **Salybay Ventures**



I'm here to increase customer's base and to see how to solve challenging needs of my products - both locally and internationally. I'm also looking out for packaging and labelling equipment as part of strategy to solve the present challenges we have.
Name: **Mr. Odo Kalu**
Business Name: **ATE LTD**



We're here to explore new products, machines and materials for our printing business.
Name: **Mr. Theophilus Olaleye**
Business Name: **Flygrab Prints**



OUR VERDICT?

As it shows, this 10th Anniversary edition **PROPAK West Africa 2023** (taking place over the next three days of **Tuesday 12, Wednesday 13 and Thursday 14 of September**) is set to meet the growing needs of the packaging, plastics, printing and processing industries across West Africa. If you've not done so yet; join thousands of visitors (like you) now at Landmark Centre, Lagos to discover latest innovations on display, network with like-minded individuals, and explore new business opportunities from industry professionals - to move your businesses to the next level.



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“OUR CUSTOMERS ARE OPTIMISTIC THAT 2024 WILL BE MORE PROSPEROUS AND WE’RE HERE TO SUPPORT THEIR REQUIREMENTS”

Known for its very stringent quality control measures that ensure no contamination and product suitability for end-use, **SAFRIQUE INTERNATIONAL** is undoubtedly the plastic recycling solutions company of choice. At the ongoing **PROPAK West Africa 2023**, CEO - **Mr. Mervyn Moodley** guarantees his company's commitment to the Nigerian market in excerpt below:



WHICH PRODUCTS OR SERVICES ARE YOU OFFERING TO THE MARKET AND WHY ARE THEY DIFFERENT FROM COMPETITION?

Virgin (Star Resin) and recycled raw materials from USA, South Africa, and Asia. Also, Speciality Masterbatch for PET applications from Performance Colour Systems.

ARE THERE SPECIALS, PROMOS OR DISCOUNTS THAT YOU'RE OFFERING TO YOUR CLIENTS AT THIS YEAR'S PROPAK WEST AFRICA?

We're offering solutions to customers where they may

experience quality issues with some of the current grades they're using.

DO YOU HAVE REPS IN WEST AFRICA ESPECIALLY HERE IN NIGERIA TO ATTEND TO YOUR CUSTOMERS AFTER THE SHOW AND WHERE ARE THEY BASED?

Yes, we do have representation in Nigeria as well as other West African countries but we do not carry local stock.

WHAT ASSURANCE ARE YOU GIVING YOUR CUSTOMERS THIS 2023 AND BEYOND TO GUARANTEE YOUR COMMITMENT TO THEIR NEEDS

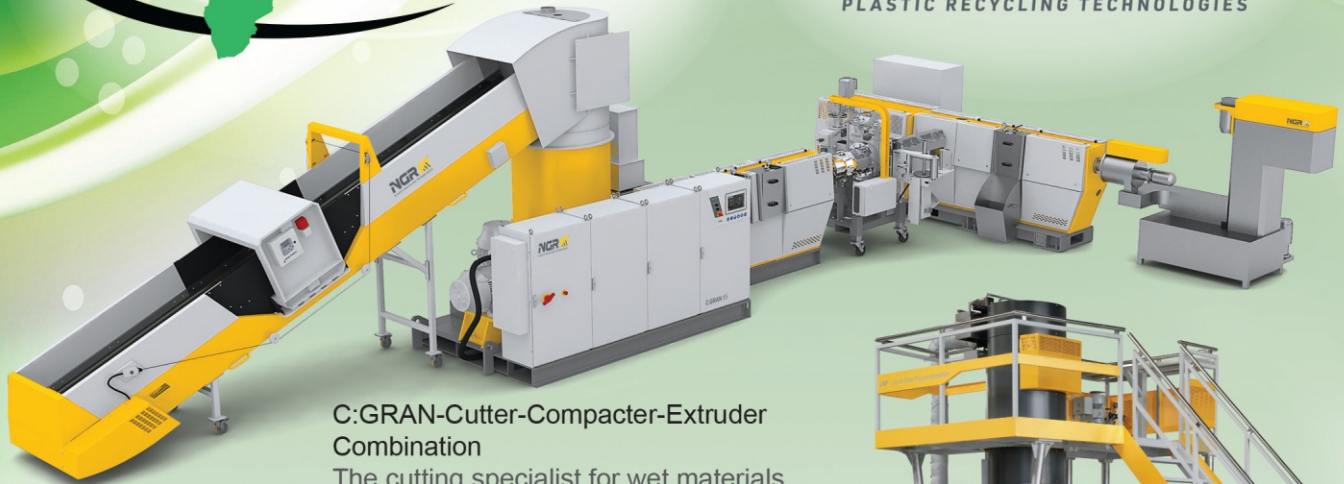
ANYTIME, ANYDAY?

Safrique has been trading in Polymers for the last 15 years and as the CEO, I have been traveling to Nigeria for the past 30 years.

FINALLY, WHAT ARE YOUR EXPECTATIONS FROM PROPAK WEST AFRICA 2023?

It is no secret that Nigeria is experiencing challenges currently but all our customers are optimistic that 2024 will be more prosperous and we're here to support their requirements.

THANK YOU FOR YOUR TIME.



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AN EXPRESSION OF GRATITUDE...



ABOUT US

PRINT BOX NIGERIA LTD, a division of Vista Group of Companies incorporated in 2021 has set up a state of the art printing and packaging unit in Surelere, Lagos. With Initial production slated to start in January 2023 onwards, Print Box aims to be Nigeria's leading packaging solutions provider. We stock large varieties of folding box or light packaging materials.



PRINT BOX
NIGERIA LTD

THE VISION

We aim to cater to the needs of brand leaders across industries such as FMCG, Food & Beverages, Pharmaceutical, Electronic, Retail, Apparels and other white goods industries. Our experienced personnel with 25 or more years of experience in this industry offer expert advice and ensure high quality standards and combine their technical expertise with market insights to deliver customized solutions that exceed customer expectations.

THE MISSIONS

Print Box produces high quality folding cartons from our manufacturing unit. Our domain knowledge across industries allows us to work with clients to understand their specific folding carton needs and industry requirements to deliver customized solutions. We offer a complete range of carton styles complemented by a wide variety of print finishes such as lamination, foiling, embossing, window patching and security features.

Our capabilities include printing high quality graphics on a range of substrates including metallized and holographic films. In addition, our versatile gluing machines can work with complex structures ideal for even high speed automatic cartoning machines.



Food packaging plays a crucial role in protecting and preserving the quality of food products. It ensures safety, extends shelf life, and provides important information to consumers. Sustainable and eco-friendly packaging solutions are being sought to minimize environmental impact and promote a greener future.

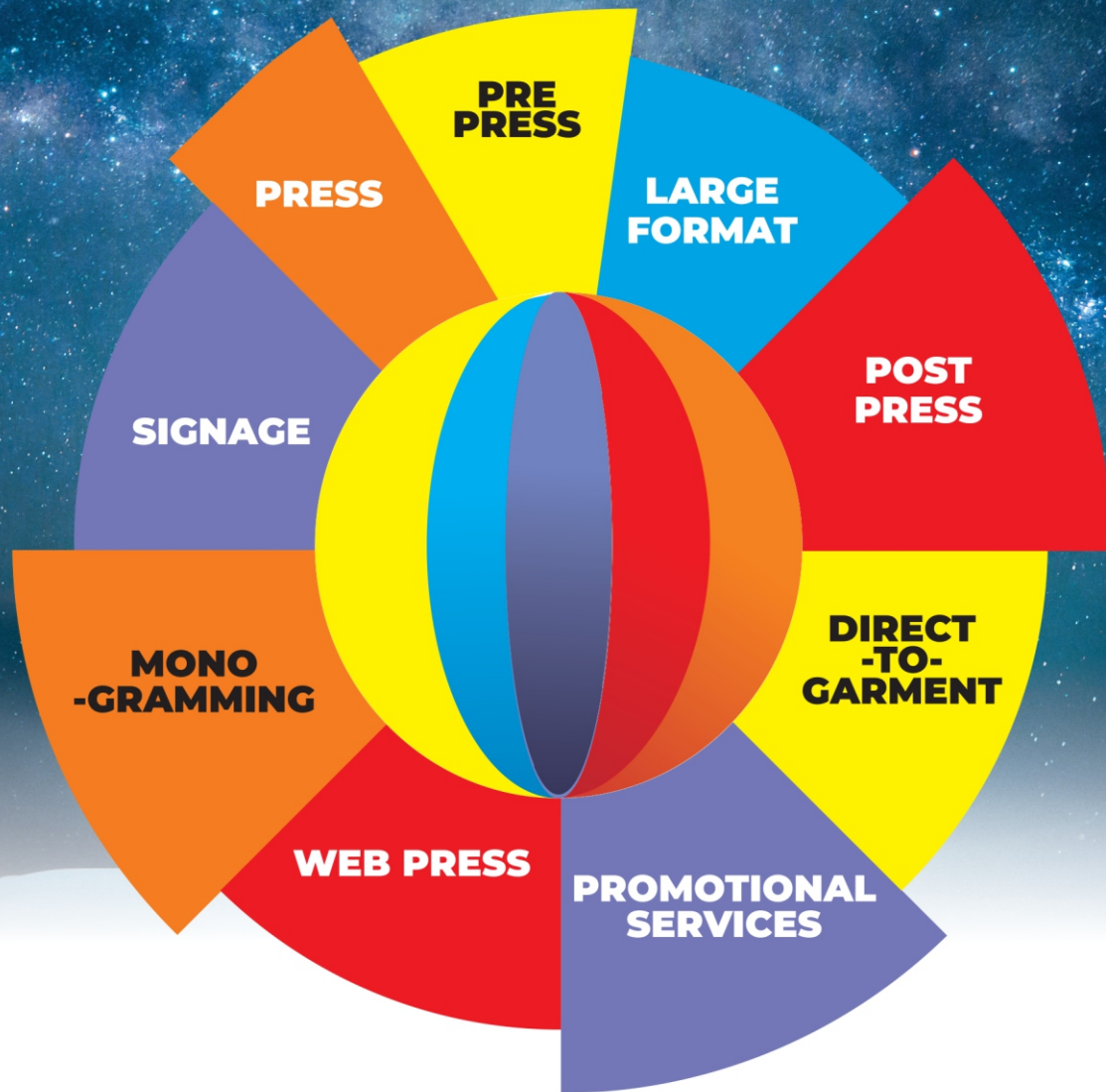
Cosmetic packaging monocartons are used to package and display various cosmetic products. They are designed to be visually appealing, sturdy, and functional. Monocartons protect the product from damage and contamination while providing branding opportunities. Sustainable materials and designs are being adopted to reduce waste and promote eco-friendly practices.



Liquor packaging monocartons are used to package and showcase alcoholic beverages. They are designed to be visually appealing, durable, and provide protection against breakage. Monocartons also serve as a medium for branding and product information. Sustainable packaging materials and designs are increasingly being used to minimize environmental impact in the liquor industry.

In pharmaceutical industry the monocartons protect medicines from light, moisture, and physical damage, ensuring their efficacy and safety. Monocartons also provide space for important information, such as dosage instructions and warnings. Compliance with regulatory standards and use of tamper-evident features are crucial in pharmaceutical packaging.





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